

JACOB RIGOGLIOSO J.D.

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EDUCATION

Seton Hall University School of Law, Newark, NJ

Juris Doctorate May 2024; Health Law Concentration

GPA: 3.53/4.33 *Health Law Concentration GPA:* 3.76/4.33

Honors: Excellence Award in Health Law

Activities: L. Edward Bryant, Jr. National Health Law Transactional Competition Participant

AWR: “Physical Takings and the Inflation Reduction Act: Evaluating whether the IRA’s Drug Negotiation Provisions constitute a physical taking under the Fifth Amendment”

Notable Courses: Administration Law, International Comparative Health Law, Mental Health Law, Public Health Law, Ethical and Regulatory Issues and Decisions in Clinical Trial, Legal and Ethical issues in Medicine, HealthCare Fraud and Corruption, Food and Drug Law, Hot Topics in Health Law.

James Madison University, Harrisonburg, VA

Bachelor of Science in Biology, 2016

EXPERIENCE

Regeneron Pharmaceuticals Inc.

Market Access Field Reimbursement Manager – Immunology, January 2020 - Present

- Managed a territory encompassing 3,100 active patients, driving over \$150 million in revenue.
- Winner of the Strategic Partner Award, a peer elected award, which honors those who exceed national expectations and demonstrate leadership amongst their peers.
- Facilitated access to a medication with six indications for offices across four specialties, contributing to the successful launch of four new indications and expanded age range for treatment.
- Field Trainer 2020-2022. Created and lead training classes on topics including Health Policy, CMS coverage, pricing methods, working with a specialty pharmacy, and more.
- Educated providers and office staff on impactful health policy related matters including Medicare/Medicaid/VA insurance, Step Therapy Legislation, Copay Accumulator Legislation, and the Inflation Reduction Act
- Presented on over 10 national calls with over 100 participants on various topics, including analyzing business account reviews, navigating UM criteria, working with the matrix team, and persistency reports

Payer Access and Trade Rotation/Preceptorship, January 2023 – January 2024

- Launched and contributed to developing a Payer Access Tool to assess the impact of formulary changes.
- Meet with healthcare payers to ensure compliance with current contracts.
- Attended Pre-approval Information Exchange (PIE) Presentations with Payers.
- Assisted with presentation development and participate in Quarterly Business Reviews with key customers.
- Reviewed Payer Contracts, including discussion of rebates, portal fees, administration fees, etc.
- Developed Key Pricing Dynamic knowledge like ASP, WAC, MFP.
- Supported the rapid response process for multiple medications within the Market Access team.
- Supported the contract performance and evaluation process with Account Directors and the Director of Payer Customer Engagements.
- Assisted the Account Director and Market Access Strategy leads with developing field updates for positive or negative payer coverage or policy changes.

Field Access Specialist- Cardiometabolic – Key Account Manager, January 2019 – January 2020

- Managed key cardiology accounts covering Delaware, West Virginia, Virginia, Maryland, and DC
- Navigated Pathways for obtaining therapy, including Patient Support Program (PSP), Direct-to-Specialty Pharmacy (SP), Cover My Meds, Retail Pharmacy, and Electronic Prescribing

Publicis Touchpoint Solutions, Tarrytown, NY

Contractor - Headquarters Field Access Specialist Player / Coach, January 2018 - January 2019

- Managed a three-person team.
- Led pull through efforts with 12 internal Field Access Specialists and over 40 Medical Specialists